

OFFICE OF THE MAYOR  
Telephone: (716) 286-4310

October 31, 2022

The City Council  
Niagara Falls, New York

**RE: Agreement with Sunnking, Inc.  
(E-waste Recycling Program)**

Council Members:

In our technology driven age, we are increasingly dependent on electronics equipment to assist us in performing basic, everyday tasks at home, school and work. As this dependence proliferates, so does the amount of electronic waste that is generated when older equipment is replaced by new technology.

As you know, the City's trash and recycling contract does not provide for the disposal of electronic goods (TV's, computers, video game consoles, etc.). The City has had an electronic goods drop off program at the corporation yard for the last several years where, for a fee of \$5.00, residents can drop off "e-waste." However, the City is required to palletize and wrap the recyclable electronic goods, in addition to paying an outside vendor to process the materials.

Recently, the Administration has become aware of Sunnking, Inc., a company from the Rochester area that has positioned itself as a leader in the "e-scrap" industry, which can provide the City with cost efficient method in which to dispose of electronic waste.

According to its proposal, Sunnking will partner with the City to collect electronics stored at the corporation yard at no charge. Sunnking will provide pallets, shrink wrap and Gaylord boxes to safely and properly package and palletized collected electronics equipment. It will then take possession of the equipment in a timely manner upon receipt and recycle it by refurbishment, reuse or by de-manufacture. The de-manufactured equipment is converted into components or scrap metal, plastic or glass and shipped to end users or subsequent processors. All hard drives and media devices received in computers or other electronic equipment are either overwritten and erased or physically destroyed and sent to a smelter for metal recovery. Sunnking will responsibly process and recycle all collected electronics in accordance with all state, federal, and international e-waste laws.

It is hereby proposed that the City enter into an agreement with Sunnking to implement such a program at no cost to the City. The term of the agreement will run through December 31, 2024.

Will the Council vote to approve and authorize the Mayor to execute any documents necessary to effectuate the same?

Respectfully submitted,

Robert M. Restaino  
Mayor

**Bax\_\_\_\_\_ Myles\_\_\_\_\_ Tompkins\_\_\_\_\_ Zajac\_\_\_\_\_ Spanbauer\_\_\_\_\_**