



# *City of Niagara Falls, New York*

*745 Main Street, P.O. Box 69  
Niagara Falls, New York 14302-0069  
Office of the Mayor*

TO: City Council  
FROM: Mayor Robert M. Restaino  
DATE: April 12, 2022  
SUBJECT: RFP #2021-26 Employee Benefits Broker and Consulting Services

We respectfully request you authorize the Mayor to enter into an agreement as follows:

WITH: Assured Partners Benefit Advisors  
d/b/a Premier Consulting Associates, LLC  
1416 Sweet Home Road, Suites 5 & 6  
Amherst, New York 14228  
FOR: Employee Benefits Broker and Consulting Services

Notice that proposals were to be received was advertised in the Niagara Gazette and requests for proposals were sent to eighteen (18) vendors. Eight (8) responses were received.

Assured Partners will work with the Administration and the HR Department to provide services in accordance with the requirements of the above referenced RFP and its submitted proposal. Annual services will include medical consulting, pharmacy consulting and pharmacy reconciliation services. Consolidated billing, analytics, compliance, benefit administration and an on-line enrollment system are also included.

The cost to the City for these services shall be \$65,000.00 annually, for the first three (3) years. Funding is available in the various departments' medical insurance budget codes.

Will the Council authorize the Mayor to execute an agreement with Assured Partners Benefit Advisors in a form acceptable to the Corporation Counsel?

Respectfully submitted,

\_\_\_\_\_  
Mayor Robert M. Restaino

\_\_\_\_\_  
Anthony J. Restaino  
City Administrator

Funding Approval:

\_\_\_\_\_  
Daniel Morello  
City Controller

**BAX**\_\_\_\_ **MYLES**\_\_\_\_ **TOMPKINS**\_\_\_\_ **ZAJAC**\_\_\_\_ **SPANBAUER**\_\_\_\_