

**CITY OF NIAGARA FALLS**  
**NEW YORK**

July 9, 2020

**TO:** The Council  
**FROM:** Mayor Robert M. Restaino  
**SUBJECT:** RFP #2019-28 School Bus Digital Camera System

We respectfully request you authorize the Mayor to enter into an agreement as follows:

**WITH:** BusPatrol America, LLC  
8540 Cinder Bed Road, Suite 400  
Lorton, Virginia 22079

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**FOR:** Installation, Set-Up, Management and Maintenance of a Digital Camera System on School Buses serving the Niagara Falls City School District

Notice that proposals were to be received was advertised in the Niagara Gazette and requests for proposals were sent to twelve (12) vendors. Six (6) responses were received.

BusPatrol America, LLC is to purchase, install, set-up, manage, and maintain digital cameras and the required hardware/software for cameras to be mounted on school buses utilized by the Niagara Falls City School District. This system shall be utilized by the Niagara Falls Police Department to enforce Section 1174 of the New York State Vehicle and Traffic law in accordance with Section 1174-A of the same. These services are being provided and produced at no up-front cost to the City, and instead BusPatrol America, LLC will receive sixty percent (60%) of the revenue derived from violators caught by the system. The remaining forty percent (40%) of the revenue will come to the City.

The term of this agreement is to be five (5) years, with the possibility of a mutual five (5) year extension. Will the Council authorize the Mayor to execute an agreement with Bus Patrol America, LLC in a form acceptable to the Corporation Counsel?

Respectfully submitted,

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Mayor Robert M. Restaino

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Anthony J. Restaino  
City Administrator

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Douglas A. Janese, Jr.  
Purchasing Agent

**KENNEDY** \_\_\_\_\_ **SPANBAUER** \_\_\_\_\_ **TOMPKINS** \_\_\_\_\_ **TOUMA** \_\_\_\_\_ **VOCCIO** \_\_\_\_\_