

OFFICE OF THE MAYOR  
Telephone: (716) 286-4310

February 4, 2019

The City Council  
Niagara Falls, New York

*RE: Shared Services Agreement with Niagara Tourism and Convention Corporation  
d/b/a Destination Niagara USA ("NTCC")*

Council Members:

The City has been requested to renew NTCC Shared Services Agreement with NTCC to fill a tourism position at NTCC. The position is a staff position at NTCC. NTCC will be responsible to pay the salary and provide all benefits of employment. The City will contribute the amount of \$40,000.00 per year toward the cost of the salary and benefits of employment. This position will be dedicated to promoting tourism in the City of Niagara Falls. This arrangement was in effect during the year March 1, 2018 through February 28, 2019 and was generally considered to be a successful collaboration. Funds are available in the tourism budget.

It is recommended that this Shared Services Agreement be continued for a two (2) year period of time provided funding is made available. Will the Council so approve and authorize the Mayor to execute a Shared Services Agreement in form and substance satisfactory to the Corporation Counsel?

Respectfully submitted,

PAUL A. DYSTER  
Mayor

Funding is in place

---

Daniel Morello  
City Controller

**Kennedy \_\_\_\_\_ Scott \_\_\_\_\_ Tompkins \_\_\_\_\_ Voccio \_\_\_\_\_ Touma \_\_\_\_\_**